

# **MINDA SILCA ENGINEERING PVT.LTD.**







Revenue (2022-2023) 1961 Million INR



Strong Workforce of 586 people



Product Range : Keys (Mechanical and Electronic), Key Duplicating Machines (Mechanical & Electronic), Automotive Devices (Programing & Cloning) & Sheet Metal Components



**JV Partner**: <u>Spark Minda</u>, Ashok Minda Group (erstwhile MINDA Group) has a major presence in Global Automotive Industry and is one of the leading manufacturers of automotive components for the OEMs. The US \$645 Million Group, with a workforce of more than 17,000 is catering to the leading Passenger Vehicle, Commercial Vehicle, Motorcycle & Scooter, Offroad Vehicles & Tier 1 supplier, where as <u>Silca</u> Italy is part of Dormakaba group, which operates in more than 50 countries in the world. It works majorly in five product groups : Access + Data System , Key Systems, Industrial Locks , Door Accessories . Dormakaba has work force of more than 16000 employees worldwide. In 2017-2018 the turnover of Dormakaba group was 2.8 Billion CHF .



IATF 16949 : 2016 & Standard:14001:2015



SPARK Minda India (Ashok Minda Group) and Silca S.p.A, Italy (Dormakaba Group, Switzerland), world leader in key cutting solutions joins hand in 2006.









Silca South America S.A., Bogota (COLOMBIA)



MINDA SILCA Engineering Pvt. Ltd., Greater Noida (INDIA)



ADVANCED DIAGNOSTICS Ltd., Nuneaton (U.K).



## Vision, Mission & Values





 To be a dynamic, innovative and profitable precision component manufacturer for automotive as well as non-automotive organization with a special focus on Keys & KCM, emerging as the preferred supplier and employer to create value for all stakeholders.



- To leverage our strength of being a HUB for plastic headed keys & low cost MKCM for the group & to expand business with ILCO.
- To grow in After Market for India + SAARC by 25% YOY & ASEAN by 50% YOY.
- To make a breakthrough in OEMs in India other than Minda/Dorset.
- Possibility to look beyond Keys & Keys cutting machines by adding a new product range altogether.
- To develop low cost semi electronic key cutting machine.
- To develop a range of very low cost MKCM in competition to Chinese & Taiwanese product .



- Expertise in variety handling.
- Creating an environment for Innovation and Creativity.
- Enhance capabilities to absorb technologies from Silca for manufacturing group products in India.
- Benchmarking processes of Silca for manufacturing of Keys.
- To enhance the value proposition of product & services by partnering suppliers /customers for Key Duplicating Machine.







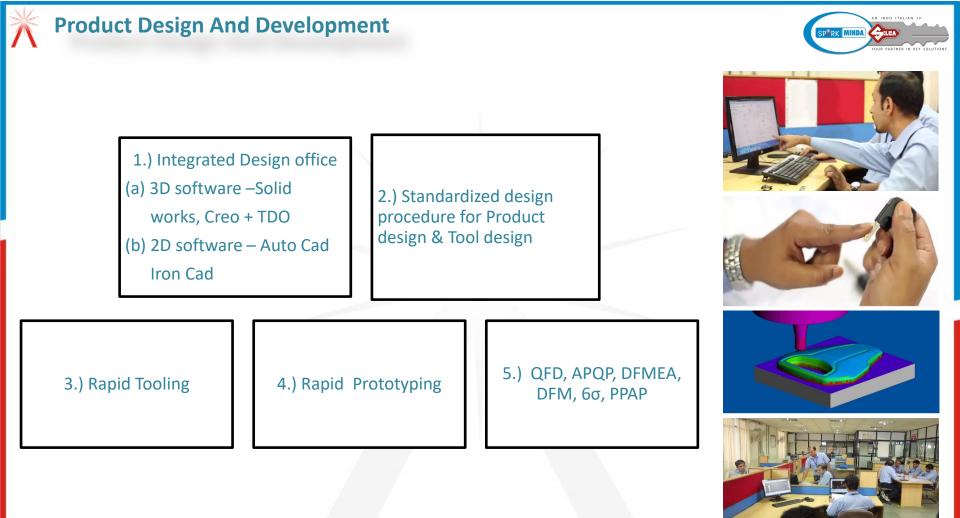




**DUOIQ** 

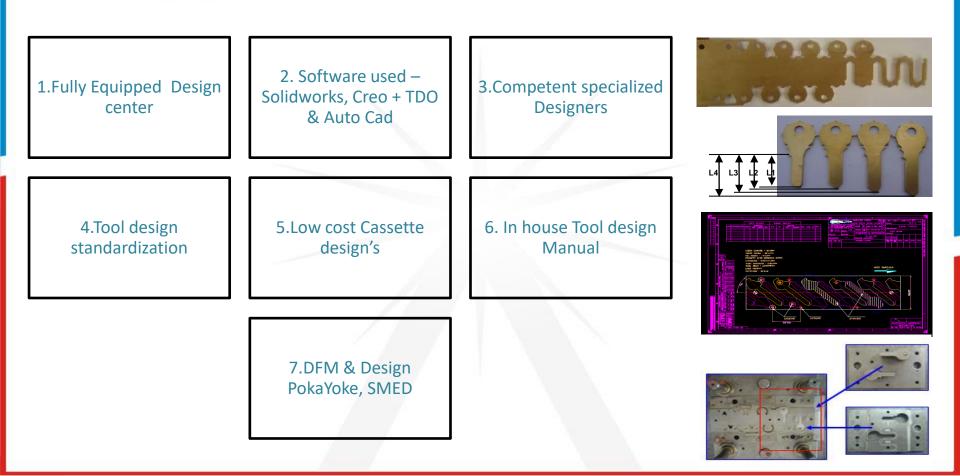












# In House Tool Manufacturing





2.Integrated CAD, CAM facility to reduce development time & strengthen development capability.
(a) CAM software- Del cam

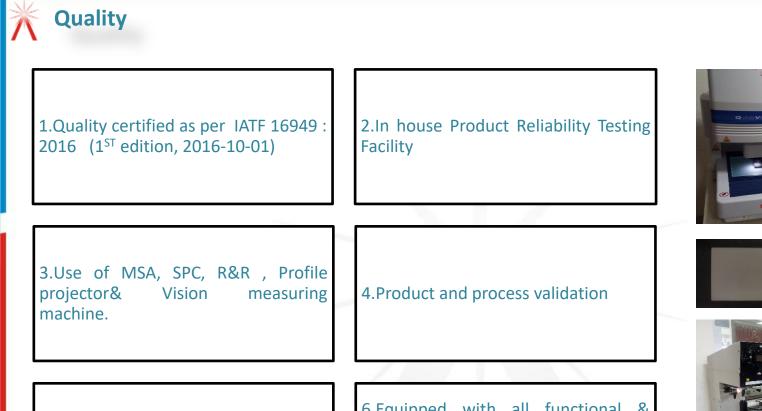






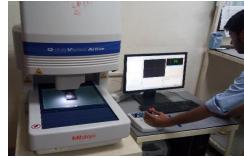
4.Competent Engineers and makers. specialized Skilled Die





5.Statistical Process Control through PQ man

6.Equipped with all functional & parametric testing equipment like 2D height masters, Material Spectro analysis , Profile projector & Vision measuring machine etc.



SPARK MINDA

INDO ITALIAN JV

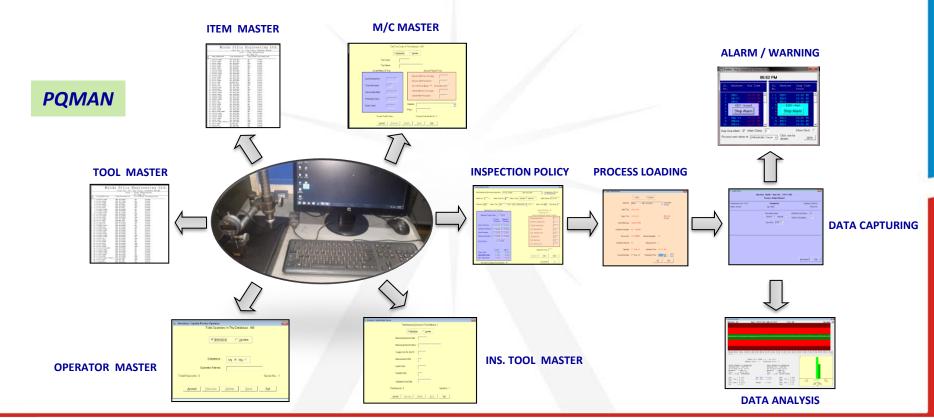








Statistical Process control through PQ man. As key milling & key biting are both very unique & Critical processes for the proper functioning of the product, we have chosen these two processes for Cpk retention through PQ man.



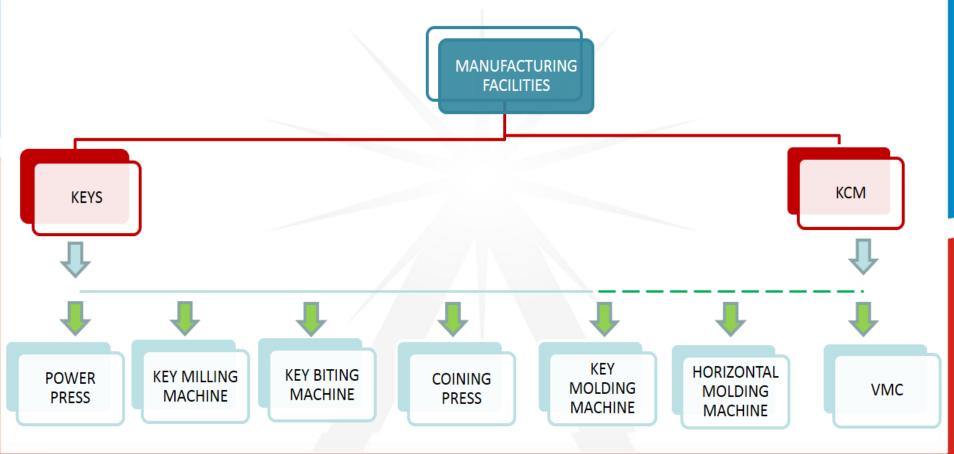


# **MANUFACTURING FACILITIES**

# Manufacturing Facilities – A snapshot



We are having best in class manufacturing & service facility to fulfill implied needs of customer.







# MOULDED KEYS



### COINED KEYS







# CHILD PART SUB ASSEMBLY

#### BODY SUB ASSEMBLY



#### **CARRIAGE SUB ASSEMBLY**



#### **MACHINE SETTING**



#### ACCESSORIES PACKING







CLEANING





#### FINAL INSPECTION



## Manufacturing Process Flow - KCM















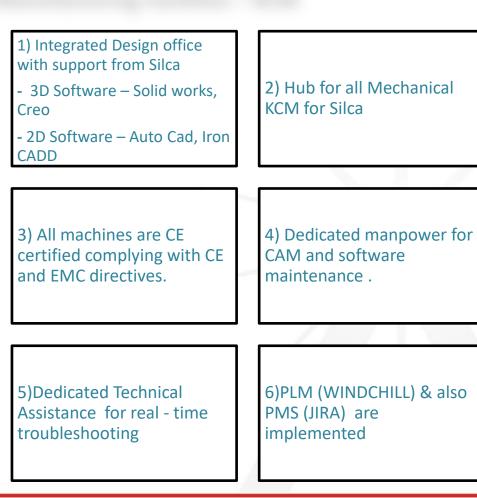






## Manufacturing Facilities – KCM





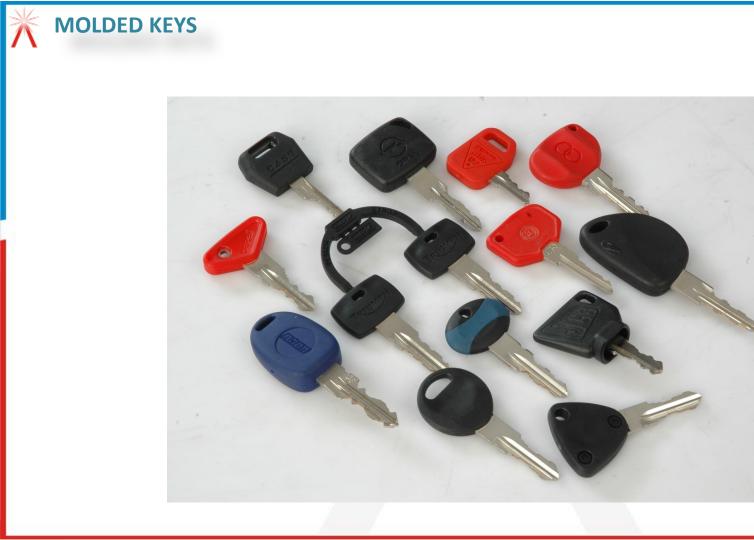






# **Product Range**







# FLAT COINED KEYS

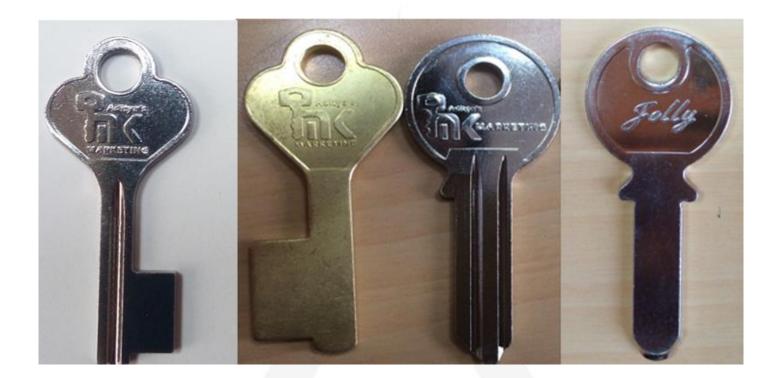
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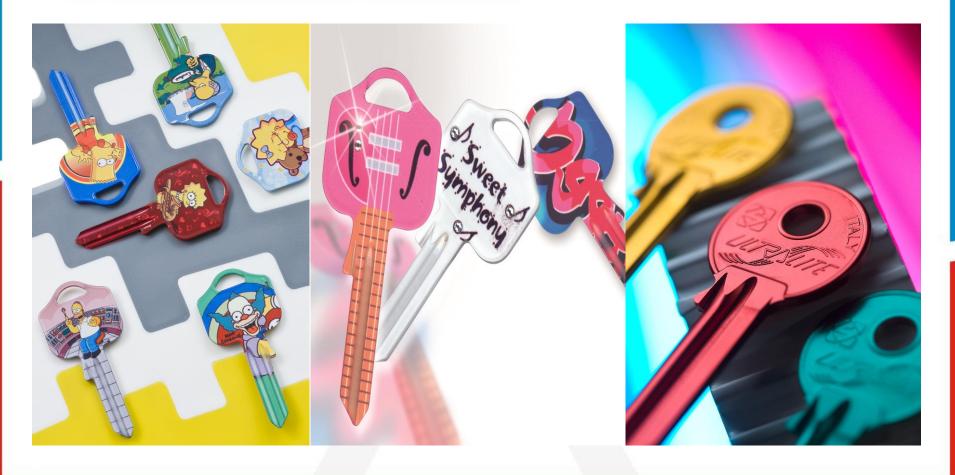




# ART KEYS, DIAMOND KEYS & ULTRALITE KEYS

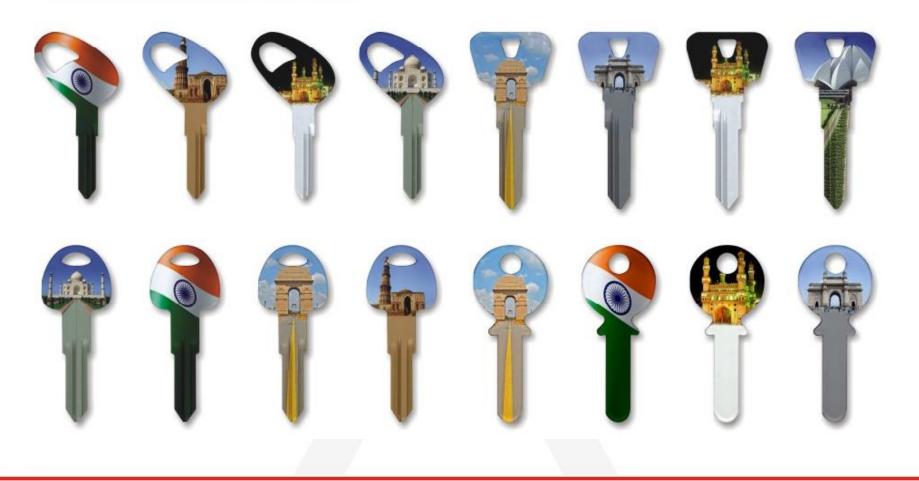
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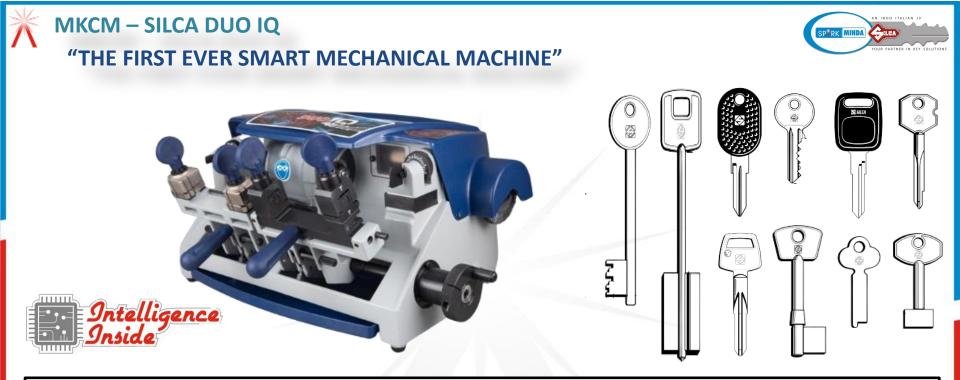




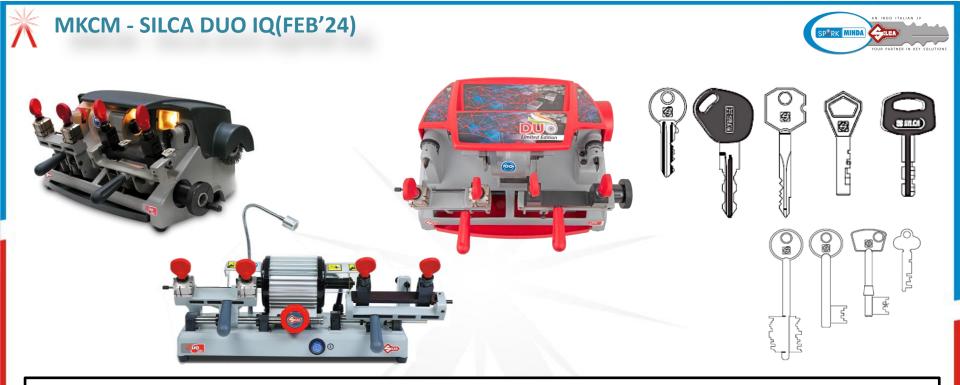
# **Product Range**



K.C.M.



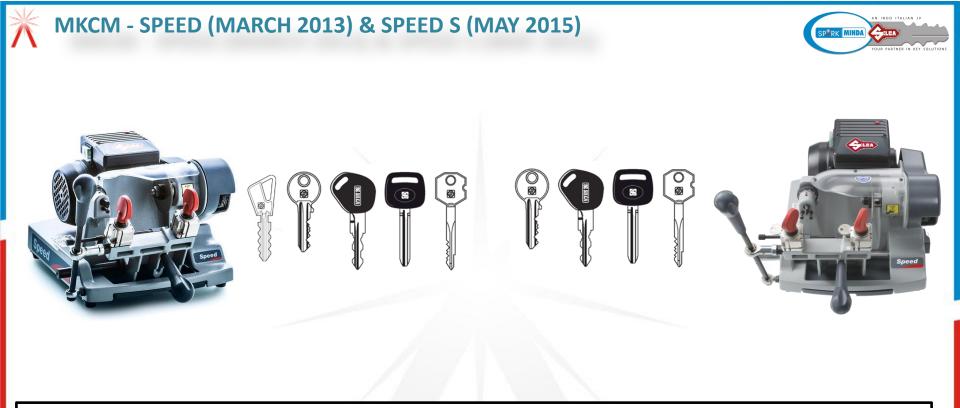
With Duo IQ, Silca introduces an innovative concept of an Intelligent mechanical keycutting machine. A double carriage makes it possible to cut flat keys for cylinders and vehicles, cruciform, bit and double bit, post box keys, and special keys such as Abus<sup>™</sup> and Abloy<sup>™</sup>. Along with IoT technology the machine guarantees accurate data at finger touch and precision key duplication results for all types of keys.



With **DUO**, Silca introduces an innovative concept of key-cutting machines. A double carriage makes it possible to cut flat keys for cylinders and vehicles, cruciform keys, bit and double bit keys and mail box keys.



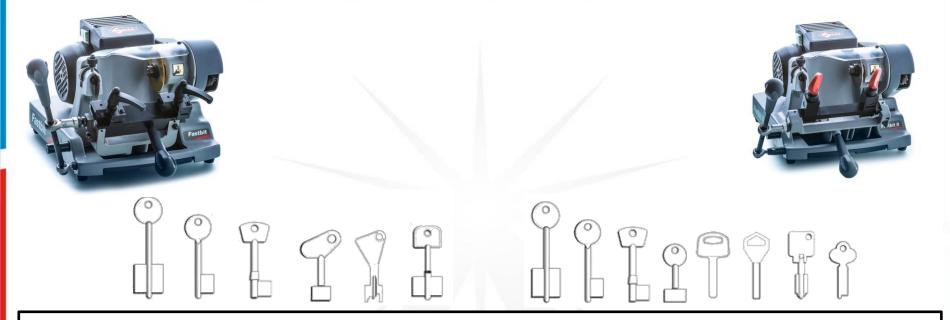
EASY is a manual radial key-cutting machine for special profiles, Dimple Keys or Sidewinder keys . With the dedicated optional accessories, it can also duplicate tubular keys and vehicle keys for a wide variety of brands , now Easy is upgraded to a newer version- Twister II, after incorporating some new features as required by customers. Twister II PRO features tilting clamps (0°+/-45°) with four different positions for easily installing a wide array of keys: dimple keys with Flat Angled cuts and laser keys. Tibbe keys\*,Flat keys\* and Mercedes keys\* can be duplicated using optional accessories.



SPEED is a manual key cutting machine for flat keys and automotive keys. A special customized version is also available as SPEED S for the UK market, this key cutting machine is for flat keys used with cylinder, car locks and cruciform.







FASTBIT AND FASTBIT II are mechanical key cutting machines for bit and double bit keys, designed and engineered to respond to the needs of key cutters who want to be equipped with a user-friendly, precise, reliable and long-lasting machine or those who are just approaching to duplicate of these specific key types.



FLASH 008 is the mechanical key cutting machine for flat cylinder and vehicle keys. It also cuts cruciform keys and keys with long necks, tip stop and flip mechanisms. Lightweight and compact, it is perfect for small shops and mobile use. FLASH MOBILE Battery operated, lightweight and easy to use for "on the go locksmithing" Flash Mobile is a battery operated, mechanical key cutting machine for flat cylinder and vehicle keys. It cuts also cruciform keys and keys with long neck, tip-stop and a flip mechanism. Flash Mobile is easy to use and contains a quality PCB controlling the battery status

#### MANUAL/AUTOMATIC KCM – SPEED 4X (JUNE'2016)





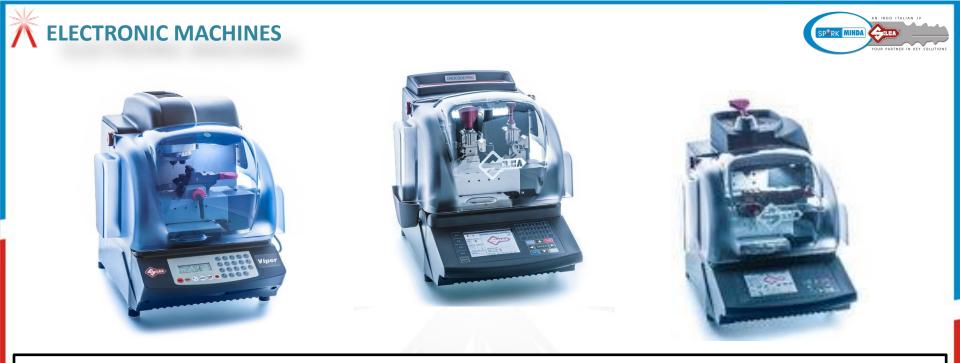
SPEED 4X series, is the range of MKCM that is developed to replace 044HD & 040HD series of ILCO machines .This MKCM range is introduced initially to meet the requirements of ILCO, NA but eventually will also be launched globally thru Silca channels. SPEED 4X can duplicate flat keys, cylinder keys , car and bike keys and cruciform keys.

#### MKCM – SWIFT & SWIFT PLUS (FEB'2018), SWIFT 2.0(NOV'23)





Swift Plus is the economical mechanical key cutting machine for dimple, laser and tubular keys. Easy and comfortable to use and made with resistant and durable materials, Swift Plus is reliable over time ensuring quality cutting results.



In the eighties Silca introduced, first in the world, the duplication based on code numbering, marking a technological turn around in the Key Duplication Locksmith Industry . Again in 2014, Silca introduced a new technology , which has challenged and innovated, every day business of the locksmiths by introducing a new upgraded EKCM – FUTURA.

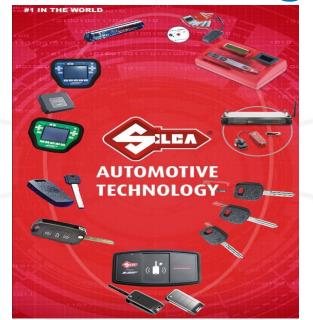
#### FUTURA LIGHT (JULY 2018), FUTURA AUTO (FEB 2019), FUTURA EDGE(JUL 2019)





In Silca was pioneer for locksmithing based on code numbering, marking a technological turn around in the Key Duplication Locksmith Industry . Again in 2018, Silca re-introduced there successful EKCM Futura, which is now "Made In India" & also enabled with Geo-fencing feature to innovated, every day business of the locksmiths.





### **PROGRAMMING & CLONING DEVICES**



Cloning calculations are made using Advanced Diagnostics proprietary servers to guarantee reliability, ensuring that the latest routines are always available and time-consuming software updates are avoided. RW5 is the fast, easy solution able to duplicate transponders for around 99% of cloneable vehicle keys in circulation, including ID46 and ID48. Smart Aerial+ works hand in hand with the MYKEYS Pro app to guide the user through the entire cloning process, providing all the necessary information needed to deliver a perfect duplicate key.



EASIEST SOLUTION FOR DUPLICATING CAR REMOTES: The Silca Universal Remote Cable connects the remote to the smartphone to pre-set a new remote in just a few seconds. You just need to select the vehicle model from the MySilca SRP App and the cable enables pre-set data to be written onto the remote key.



With the acquisition of Advanced Diagnostics in 2014, Silca increased its stronghold in the Programming Devices The state of the art, OBD vehicle key programmer that works with most vehicle makes and models worldwide, for easily programming transponder keys, proximity keys and remotes and for reading the PIN codes for numerous manufacturers. It features an intuitive touch screen user interface and incorporates the entire Advanced Diagnostics Info Quest database with over 5000 vehicle models. It is a flexible, all-in-one solution offering the user a combination of purchase options.

#### **TRANSPONDER KEY SOLUTIONS – RW4 & FAST COPY PLUS**





RW4 Plus & Fast Copy Plus are the Silca Cloning Devices for correctly identifying Transponder keys & for correctly copying all fixed code type Transponder keys, Texas Crypto Transponder keys & Philips Crypto (ID46) keys. With the introduction of M Box, now all ID48 transponders can also be copied using these devices.





### **SHEET METAL COMPONENTS**



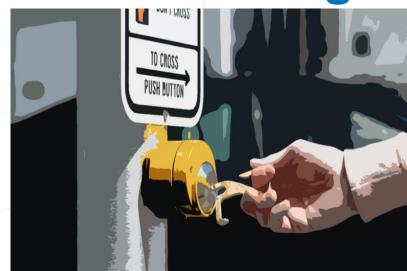




### **OTHER RELATED PRODUCT (EBTC)**







### SAFETY PRODUCTS LAUCHED DURING COVID SCENARIO

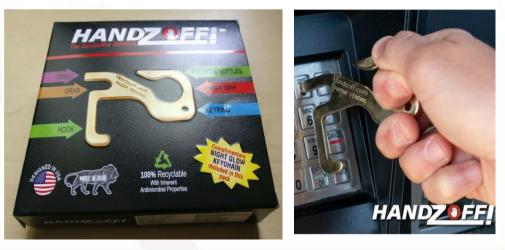




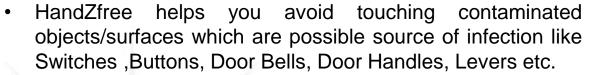


- HandZoff is made from 100% recycled brass, a copper alloy proven to have an effective, ongoing anti-bacterial effect
- HandZoff keyring tool that presses, grabs, hooks and grips to avoid touching germ-covered surfaces with bare hands.
- Made in INDIA









 It offers a unique, eco-friendly, non-hazardous, antimicrobial coating for surfaces to prevent virus contamination. Silver lon inorganics proprietary base, used for imparting anti-virus properties on polymer surface.



HandZfree

Inkafarma 🚯



### **Franchise Business**



### Silca Keys & Accessories StorZ

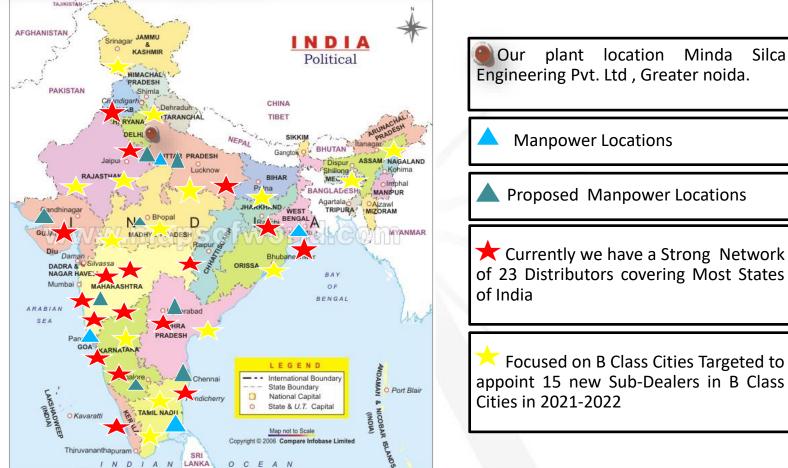




### **After Market Operations**

#### **Indian After Market Operation**





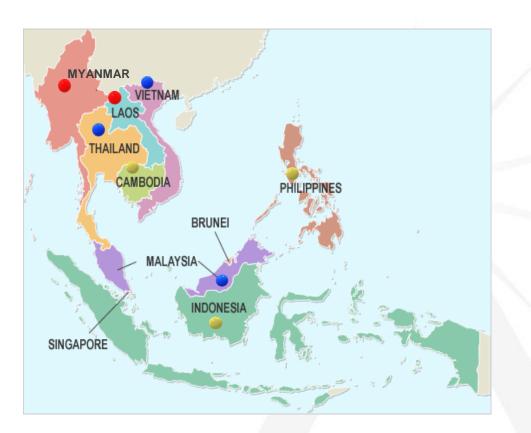


Minda Silca came together with PT Minda Trading (Indonesia) in 2011-2012 to cover the South East Asian Market.

Minda Silca continued its venture in South East Asian market directly thru Export Department w.e.f. 1<sup>st</sup> April'2014.

#### Coverage – SEA Aftermarket





#### **Focused Countries**

- Thailand
- Malaysia
- Vietnam
- Also Operating in
  - Indonesia
  - Philippines
  - Cambodia
- Next Destinations
  - Myanmar
  - Laos



Nepal

Sri Lanka

**Maldives** 

Bhutan

Bangladesh



Already Operating in

- Nepal
- Sri Lanka
- Bangladesh
- Maldives



• Bhutan

























#### **Blood Donation**

Because donation can save as many as three lives.... Care for Persons with Disability for a life with dignity... Planting Trees For a life long investment....



# **Thank You**

#### Visit us at www.mindasilca.in

